

Dan Hsu, AIA

Education

GSAUP, University of California - Los Angeles
Master of Architecture

GSFA, University of Pennsylvania
Master of Regional Planning

National Taiwan University
Bachelor of Science

Affiliations & Certifications
NCARB (National Council of Architectural Registration Boards)

RA (Registered Architect)
New York & California

AIA, New York Chapter

Industry Experience
35 Years

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SUMMARY

In 2000 Dan Hsu founded Bldworks in NYC, a boutique operation focused on property development advisory and construction management. A few years later, from 2004 till 2013 Dan was appointed by Turner as VP/Director of Project Planning and Development in the company's International practice where he spearheaded many mixed-use developments with super Highrise & megaprojects around the World. Prior to 2000, Dan enjoyed a successful career of over 20 years on both west and east coasts of the US, started as an architectural/urban designer and regional planner in LA, subsequently advanced with increasing leadership responsibility and growing project scale at several prestigious NY based professional firms in property development, program & project management, general construction and construction management. Dan left Turner in 2013 and returned to Bldworks as the Managing Director till today. In 2016 Dan co-founded a real estate consulting & brokerage company as another "center of excellence".

Dan employs a unique working method by engaging proactively all stakeholders at the very early stage of each project planning phase; assembling project team and managing property development workflow as Client's principal adviser; providing leadership in site selection/acquisition, feasibility study, project planning, building design, construction management and project delivery activities.

Dan commends a primary focal point of each project involved, adheres to Client's vision, strives for effective and efficient project delivery according to Client's financial, scheduling and quality objectives from Project Conception to Project Realization.

EXPERIENCE

Bldworks, LLC. | Managing Director (2000-2004, 2013- Current)

Principal of Bldworks, LLC. Founded in year 2000. Major clients include Sara Lee Corporation (Chicago/NY), The Dermot Company (NY), CSCEC (Beijing), China Construction America, Inc. (NJ/NY), Hermitage Immobilier (Paris), Afrique IMO (Zurich), Bitexco JSC (Hanoi/HCMC) and Strategic Capital (NJ/NY).

In 2019 Dan conducted a case study with senior management of Strategic Capital, the property development arm of CCA (China Construction America), the subsidiary of CSCEC. The method was to be immersed intensively for 4 months in a Jersey City waterfront luxury condo development project that was nearing completion. The purpose was to observe, study and critique on the existing company workflow and organization structure. The deliverables included several review & presentation sessions to the principal of the company and submitted a detailed presentation deck that recommended "best practices" for future operational refinements.

In 2018 Bldworks launched **BLD PropTech** to investigate, develop and promote new technologies that are emerging in the property development industry.

In 2016/2017 Dan undertook a special assignment to be the Acting CEO of Bitexco JSC, the real estate arm of the Bitexco Group, a major Vietnamese company based in Hanoi & HCMC. Dan spearheaded the company restructuring process as recommended by The

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Boston Consulting Group (BCG) to consolidate all real estate portfolio & development backlog, reconfigure functional organization, reassign & retrain quality personnel and recruit new talents.

Also, in 2016 Bldworks broadened its services to include site selection, domestic & cross-border transactions, development management, sales and brokerage services, etc. under the NYS licensed entity **Bldworks Realty**.

In 2015 Bldworks was engaged to perform project management services for the Feasibility Phase of a one million SF mixed-use project in Luanda, Angola.

In 2013/2014, Dan and his team provided General Consultant as well as On-call Advisory Services to the senior management of CSCEC and CCA on various ventures and projects, which include the two billion-dollar Baha Mar Resort Development in Nassau Bahamas.

Turner International LLC | Vice President of Development and Planning (2004-2013)

Vice President of Development and Planning at Turner International based in New York. Dan traveled extensively in Europe, Asia and India and was instrumental in Turner International's geographic expansion, focusing on large-scale complex mixed-use developments in new frontier countries such as Martinique (2004), Trinidad & Tobago (2004), Vietnam (since 2005), Russia (since 2006), India (since 2010), and in developed countries such as UK, Switzerland & France.

York Hunter, Inc. | Senior Vice President (1993-2000)

Successive advancement within seven years from Project Executive to Director of Preconstruction, then to Senior Vice President of Planning and Development in a diversified construction and development firm of 400 professionals based in NYC, which covered the Northeast US, prior to 9/11.

The Procida Organization | Program Director (1987-1993)

Director of the New Homes Program for this real estate development and general construction firm specialized in affordable housing, which triggered the "Phoenix Rising" in the South Bronx during the 1990's.

Daniel, Mann, Johnson & Mendenhall (DMJM) | Architectural/Urban Designer & Program Manager (1980-1986)

Dan was an Architectural Designer, Urban Designer, and Program Manager with this international all-service firm specializing in global practice of large-scale planning, urban design, architecture & engineering. DMJM later evolved into AECOM of today.